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For Immediate Release

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### **GNIAR names 2008 REALTOR® and Affiliate of the Year**

Paul Boyter has been named the Greater Northwest Indiana Association of REALTORS® (GNIAR) 2008 REALTOR® of the Year. The REALTOR® of the Year Award is given by GNIAR yearly at the GNIAR Annual Meeting, Elections and Trade Expo to a REALTOR® member who exemplifies the ethical efforts expended in the interest of his fellow REALTORS®.

A managing broker with McColly Real Estate in Chesterton, Paul has been committed to the real estate industry for 18 years, serving the industry in many capacities and demonstrating a commitment to excellence through his professional conduct. He has promoted the highest ethical standards and displayed exemplary real estate practices while illustrating the importance of being involved in our profession at all levels.

A leader in real estate Paul has been involved in the industry at the local, state and national levels serving on the GNIAR and GNIAR/MLS Board of Directors, as a past GNIAR/MLS President, and Chaired the Finance, Nominating and RPAC Committees as well as serving on the GNIAR/MLS Bylaw Taskforce. Additionally, he has served as an Indiana Association of REALTORS® (IAR) Director and has been involved in IAR Committees and activities.

Paul is also an approved Indiana Pre-Licensing and Continuing Education instructor, a Certified Real Estate Brokerage Manager (CRB), a Certified Residential Specialist (CRS) and a Graduate of the REALTOR® Institute (GRI). Paul was appointed last year by Governor Daniels to serve on the Indiana Real Estate Commission as a Member at Large.

“Paul has been a tremendous leader in the real estate industry,” said GNIAR Chief Executive Officer Peter Novak. “His loyalty and commitment to the real estate industry has made him a valuable part of our organization’s leadership. He’s always willing to go the extra mile for family and friends and for the good of the industry.”

A loving husband and proud father, Paul enjoys hosting summer BBQ’s with his family and friends, spending the afternoon at a ball game or taking his family to the beach to enjoy Lake Michigan, with his wife Megan and 15-month-old daughter Lilly.

Karen Pimentel, a loan officer with CU Mortgage Service in Merrillville has been named GNIAR’s 2008 Affiliate of the Year. The Affiliate of the Year Award is given by GNIAR yearly at the GNIAR Annual Meeting, Elections and Trade Expo to an Affiliate member who has unselfishly given many hours of work at the committee level and taken an active role at special events in support of the GNIAR members.

A GNIAR member since 2003, Karen began working in the mortgage industry in 2001, and started off as a part-time closer/processor. Less than six months later, she had been promoted to a loan officer at CU Mortgage Service in Merrillville. Since then, she has become a committed member of the real estate family volunteering for a variety of GNIAR events, such as the annual holiday luncheon, and on the social committee, which she chaired last year.

“Karen is someone you can always count on,” Novak said. “She’s always one of the first to volunteer to help out and when she gets involved, you know the job is going to get done right, from beginning to end.”

She is a loving wife and mother, who, when she’s not working or helping someone else, enjoys relaxing at home and entertaining at her new pool house.

“GNIAR is very fortunate to have both Paul and Karen as part of our organization,” Novak said. “Their involvement and commitment to the real estate industry is much appreciated.”

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